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# Pricing Approach



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- **Time and Materials** – Standard commercial arrangement based on the SFIA rate card for the services listed on G Cloud 13 that will involve agreement to provide services and to invoice monthly based on work done
- **Fixed Capacity** – in this instance the service will be defined up to an agreed fixed number of resources (Core team) for a specific duration and not on the service/project outcome, based on the SFIA rate card .
- **Fixed Price** –we will agree with the client a fixed price for services based on defined requirements , this will be invoiced linked to deliverable milestones.
- **Outcome Based Pricing**– the services are based on the desired outcome expected due to the presence of the service/project deliverables