



# Who is dig-x?

**dig-x is the trading name of Robpin Limited, a limited company registered in England & Wales . Company Number 08320929**

**Robpin Limited was incorporated in December 2012 and over the last three years, under its trading name dig-x, has had a substantial growth in business, as we have secured contracts with customers in the financial sector specifically, Pension, Insurance and Investment. As a team we have significant experience of working within the public sector across various Government Departments including HMRC, Ministry of Justice, Insolvency Service.**

**We currently have 25 employees supplemented by contractor staff. With a number of employees working at customer sites and a head office hub centrally located in Stafford.**



**How can we help?**

## About dig-x

**We are a team of digital experts with over 50 years combined experience in Digital Transformation, Data Migration, IT Automation, Strategy, and Systems integration and leading on large scale projects within the Public and Private sector.**

**In addition to our expertise, acumen, and insight, we have direct experience working for large corporations which gives us a deep understanding in Project Management and Management Buy-in.**



# Transforming businesses

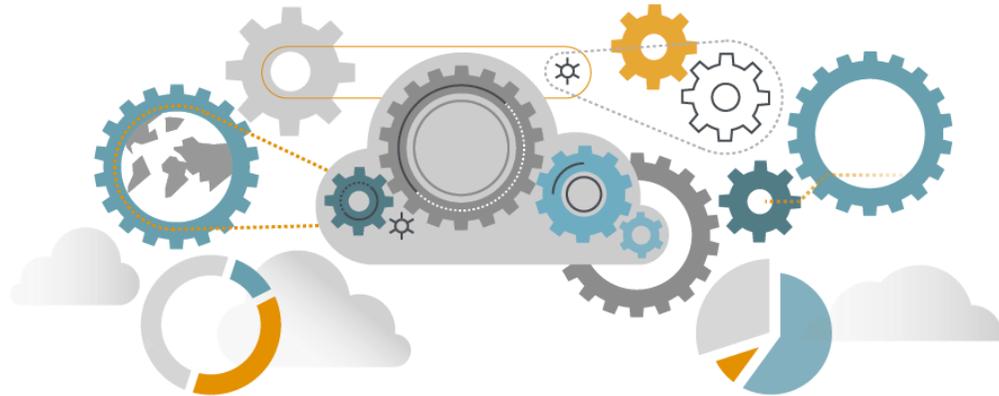
**With a hands-on and insider view of all aspects of IT, dig-x has the capability to implement new business strategies as well as to optimise work processes.**

**As an organisation, we have partnered with SMEs to Global clients across a broad range of industries, continuously providing services and a positive impact on the way these businesses operate transforming their systems and infrastructure.**

# Transforming businesses

Having the right technology allows smooth digital transformation ensuring the continued availability and integrity of your critical data.

In delivering digital transformations we have utilised cloud technology to deliver business benefits. We can support various cloud services with a sector specialism of migration to Microsoft Azure.



## **Why consider a cloud solution?**

**Cloud computing can save you time and money by reducing processing inefficiencies, giving you more time to innovate with significant cost savings compared to maintaining on-premises data centres. Offering a clear bottom line cost reduction of moving to the cloud can decrease operational run costs by up to 20%, in comparison to on-premises.**

**We will guide you through all the specific benefits of cloud solutions and technology, in support of your business case. Benefits are high availability, scalability, elasticity, agility, and disaster recovery to create a robust platform for your business today and in the future.**



# Services Provided

## **On-Boarding**

**dig-x will facilitate an initial discovery session with your organisation to understand your specific needs in relation to the services that are offered. This will also include advice if the Cloud is not currently the best fit for your organisation.**

**We will guide you through all the specific benefits of cloud solutions and technology and data migration for your business. This includes high availability, scalability, elasticity, agility, and disaster recovery to create a robust platform for your business today and in the future.**

# Planning

**At the initial stages, through project kick-off meetings and workshops, we gain a clear understanding of goals, requirements and the current challenges.**

**We ensure that our customers have a clear view of the shape of the engagement and are confident that their requirements will be met.**

**We begin with governance discussions, documentation, as-is review, and assessment before embarking on any journey with you. We discuss options, delivery methods, associated services, costs, pros and cons, and ongoing support and maintenance where applicable.**

**dig-x then develop a strategy and plan in partnership with the customer that addresses the requirements and clearly defines the scope of the activities.**

## **Set-Up and Migration Service**

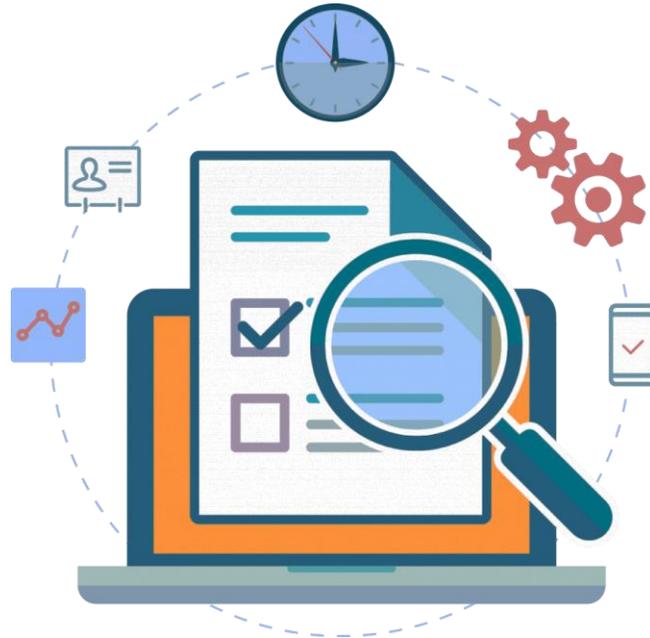
**dig-x has experience of complex infrastructure migrations. Working with us you will receive the benefits of this experience and using our tried and tested approach ensures risks are actively managed.**

**We set our customers up with a dedicated and committed project team consisting of any combination of Project Manager, Solution Architect and skilled Technical Engineers.**

**It is important to establish clear roles and responsibilities for the delivery and identify and engage with Stakeholders at early stages to introduce the project and take them on the journey with us.**

## Testing and Assurance

dig-x can provide a full range of testing services for end-to-end lifecycle testing and cloud-based solution testing. We provide test planning, test management, agreed test strategy and manage End to End Testing life cycles.



## Features

Proven, low risk migration strategy through assessment, plan, implementation.

Transition legacy systems and environments to cloud-based IaaS, SaaS, PaaS.

Proven methodology from an experienced team in cloud technology adoption.

Platform, infrastructure, application, data migration from on-premise solution to cloud.

Proven, low risk migration strategy through assessment, plan, implementation.

Enable a modern digital workplace incorporating industry best practices.

Maturity assessments: industry best-practice ITIL DevOps and Agile.

Migration options, Cloud-native solutions, Cloud Virtualisation, Private-to-Public, Public-to-Public

## Benefits

Hardware / Licensing cost reduction / saving through environment rationalisation.

Architectural strategy, consultancy, design and assurance of in-flight/new programmes.

Evaluation/advice on adoption of Cloud approaches: IaaS, PaaS & SaaS.

Migration Scheduling, Migration Implementation, User Communications, Migration Support, SIAM.

Future readiness so customer can utilise new features and benefits.

Full assessment of risks, constraints and mitigations.

Clear assessment of benefits, costs and efficiency with clear strategy-and-plan.

Immediately dynamically flexible, scalable, maintainable, available and reliable.



# What is the dig-x approach?

## **The Team, The Vision, The Realisation**

**dig-x recognises that change is never easy, especially at a time when cloud technology, software, and data platforms are growing at a pace no one could ever have predicted.**

**Over the years, we've helped companies of all sizes respond to industry changes in order to stay competitive, up to date, and ahead of the competition.**

**Regardless of what new challenges the future may bring, our experts are ready to help you develop strategies for thriving as well as surviving, in any environment.**

**And our experience has taught us that taking the time to understand and care about your business has been the key to our success.**

## Case Study – FTSE100 Life & Pension provider

Our valued partner, a business that manages and administrates circa £80bn in life and pensions policies for their 3-4 million active customers, was running business critical systems on technology and infrastructure that was circa 20 years old. Although still functional, they had prioritised the maintenance and functional changes of the system over upgrading key infrastructure and tools.

## **Case Study – FTSE100 Life & Pension provider**

### **Technical debt:**

**This created a technical debt at the core of their business, creating medium to long term risk for their customers .**

### **Production Instability:**

**The applications and infrastructure were experiencing production stability issues, which meant it could not be ran in the cloud or scaled cost effectively.**

### **Cost:**

**Costs to maintain the infrastructure were progressively increasing due to legacy software and infrastructure no longer being vendor supported.**

## Case Study - FTSE100 Life & Pension provider

- 150 environments from development through to production and Disaster Recovery successful replatformed
- Full implementation was completed outside of business hours so near zero downtime for business critical applications
- Public facing portals were only down for 12 hours whilst transition occurred
- Full Data obfuscation process was delivered along with the replatform lowering risks in data breaches and improving GDPR compliance
- Test and Development environments now fully automated improve change delivery timelines and production stability

## Case Study – FTSE100 Life & Pension provider

- Fully supported platform until 2027, with full cloud transformation capability
- Supported the reduction of our clients' Environment, Social, Governance (ESG) score
- Business benefits and ROI against the approved business case now being realised

## Rob McLaren, Managing Director

**“The operational practicalities of changing business needs and meeting resource demands can be difficult, we have the know-how and technology in place to support you.”**



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